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Information about the quality of the financed assets (CRBF n°99-10 as amended Article 13 bis)

SUMMARY

I. Simplified balance sheet

II. Breakdown of assets by country

III. Mortgage loans

IV. Exposures on public entities - except securitisation

V. Mortgage and public securitisation

VI. Replacement securities

VII. Privileged liabilities

VIII. Non-privileged liabilities

IX. Duration

X. Liquidity at 180 days

XI. Rate risk indicators



I. Simplified balance sheet (management data compared to accounting data)

| ASSETS | Outstanding balance (€ billion) |
|---|---------------------------------|
| Mortgage assets | 43.22 |
| state-subsidised mortgage loans | 0.22 |
| morgage loans with public guarantee (FGAS,NHG) | 14.15 |
| other mortgage loans | 23.61 |
| senior mortgage-backed securitisation tranches | 5.25 |
| Public sector exposures public loans or guaranteed by the public sector securitisation tranches of public sector | 40.26 33.71 6.54 |
| Other assets (adjustment accounts, interest on derivatives, interest on assets) | 4.01 |
| Replacement securities | 13.29 |

| LIABILITIES | Outstanding balance (€ billion) |
|---|---------------------------------|
| Privileged resources o/w covered bonds ("obligations foncières") | 85.24 82.66 |
| Unsecured debt o/w repurchase agreements and refinancing ECB | 9.90 1.60 |
| Subordinated debt o/w redeemable subordinated notes ("TSR") o/w deeply subordinated notes ("TSS") | 3.77 2.10 1.35 |
| Shareholder's equity | 1.87 |

| TOTAL ASSETS | 100.78 | TOTAL LIABILITIES | 100.78 |
|--------------|--------|-------------------|--------|

Economic overcollateralisation (non privileged liability reduced by repurchase agreements operations in % of privileged liability):

16.3%

Eligible assets to the European Central Bank, in nominal value, amount to:

€46.5 bn



II. Breakdown of assets by country (before currency swap)

(€ million)

| (€ million) | | | | | | |
|---------------------------------------|-----------------|---------------|---|------------------------|-----------|-------|
| Countries | Mortgage assets | Public assets | Other assets (adjustment accounts, interest on derivatives and assets,) | Replacement securities | Total | % |
| France | 37 551.7 | 19 460.0 (1) | 4 010.5 | 13 289.8 | 74 312.0 | 73.7% |
| Germany | 290.0 | 1 112.3 | | | 1 402.3 | 1.4% |
| Austria | | 413.6 | | | 413.6 | 0.4% |
| Belgium | 342.4 | 551.1 | | | 893.5 | 0.9% |
| Canada | | 597.7 | | | 597.7 | 0.6% |
| Cyprus | | 52.1 | | | 52.1 | 0.1% |
| Spain | 1 077.1 | 1 004.7 | | | 2 081.7 | 2.1% |
| United States of A. | | 5 286.0 | | | 5 286.0 | 5.2% |
| Hungary | | 86.1 | | | 86.1 | 0.1% |
| Ireland | | 140.9 | | | 140.9 | 0.1% |
| Iceland | | 15.0 | | | 15.0 | 0.0% |
| Italy | 2 306.1 | 3 541.1 | | | 5 847.2 | 5.8% |
| Japan | | 1 843.3 | | | 1 843.3 | 1.8% |
| Netherlands | 885.8 | 3 436.6 | | | 4 322.3 | 4.3% |
| Poland | | 406.7 | | | 406.7 | 0.4% |
| Portugal | 764.4 | 132.7 | | | 897.1 | 0.9% |
| Slovaquia | | 227.4 | | | 227.4 | 0.2% |
| Slovenia | | 241.5 | | | 241.5 | 0.2% |
| Switzerland | | 1 648.4 | | | 1 648.4 | 1.6% |
| Czech Republic | | 60.0 | | | 60.0 | 0.1% |
| Total | 43 217.4 | 40 257.2 | 4 010.5 | 13 289.8 | 100 774.9 | 100% |

 $^{^{(1)}}$ of which short term investments with Bank of France : \leqslant 3,705.5 million



III. Mortgage loans

| | | Indiv | iduals | | Corpo | orates | | Total | |
|---|---------|----------|----------|------------------------|-------------|------------|---------|----------|--------|
| | Loa | ans | Mortgage | e notes ⁽¹⁾ | Nb | Amount | Nb | Amount | % |
| (€ million) | Nb | Amount | Nb | Amount | ND | Amount | ND | Amount | 76 |
| Outstanding | 472 067 | 27 798.8 | 163 238 | 9 264.2 | 1 521 | 906.3 | 636 826 | 37 969.3 | 100.0% |
| ich: 1. Customer Loans | | | | | | | | | |
| residential | 472 055 | 27 798.3 | 163 238 | 9 264.2 | 1 514 | 903.3 | 636 807 | 37 965.8 | 100.0% |
| equipment | 12 | 0.5 | | | 7 | 3.0 | 19 | 3.5 | 0.0% |
| 2. Guarantee | | | | | | | | | |
| mortgage - residential | 220 822 | 16 127.8 | 91 397 | 4 705.7 | 1 173 | 763.9 | 313 392 | 21 597.4 | 56.9% |
| mortgage and public guarantee (2) | 245 906 | 11 479.7 | 47 072 | 2 881.5 | 341 | 139.3 | 293 319 | 14 500.6 | 38.2% |
| Crédit-Logement guarantee | 5 327 | 190.8 | 24 769 | 1 677.0 | | | 30 096 | 1 867.8 | 4.9% |
| mortgage - commercial | 12 | 0.5 | | | 7 | 3.0 | 19 | 3.5 | 0.0% |
| 3. Seasoning | | | | | | | | | |
| < 1 year | 17 999 | 1 758.2 | 17 560 | 1 211.0 | | | 35 559 | 2 969.2 | 7.8% |
| ≥ 1 and < 5 years | 158 359 | 12 574.5 | 93 577 | 6 151.9 | 19 | 107.6 | 251 955 | 18 834.0 | 49.6% |
| ■ ≥ 5 years | 295 709 | 13 466.1 | 52 101 | 1 901.4 | 1 502 | 798.6 | 349 312 | 16 166.1 | 42.6% |
| 4. Residual maturities | | | | | | | | | |
| < 1 year | 25 068 | 105.1 | 1 415 | 9.0 | 198 | 9.9 | 26 681 | 123.9 | 0.3% |
| ≥ 1 and < 5 years | 90 606 | 1 172.5 | 7 988 | 107.8 | 523 | 119.5 | 99 117 | 1 399.8 | 3.7% |
| ■ ≥ 5 years | 356 393 | 26 521.2 | 153 835 | 9 147.4 | 800 | 777.0 | 511 028 | 36 445.5 | 96.0% |
| | Ra | ite | Rate C | CFF ⁽³⁾ | Ra | ite | | | |
| 5. Early repayments | | | | | | | | | |
| annual rate observed in 2012 | 4.6 | 5% | 4.4 | 1% | 0.3 | 3% | | | |
| | | Indiv | iduals | | Corpo | orates | | | |
| (en M€) | Outsta | anding | Provi | sions | Outstanding | Provisions | | | |
| 6. Doubtful loans | | | | | | | | | |

22.3

113.0

3.5

789.1

In accordance with the transitional arrangement decided February 9, 2012 by the Bank of France, the residential mortgages are eligible for refinancing with the European Central Bank. They amount to EUR 26.2 billion in nominal value.

⁽¹⁾ mortgage notes issued by Crédit Foncier : outstanding pledged mortgage loans to individuals

⁽²⁾ mortgage loans with public agency guarantee : FGAS (France) and NHG (Netherlands)

⁽³⁾ prepayment observed on CFF's loans that are eligible assets for Compagnie de Financement Foncier



III. Mortgage loans a) Individuals

of which:

| | Capital stil | | | | | | Ľ | TV ranges | | | | | |
|---|--------------|--------|--------------------|-------------------|-------------------|-------------------|---------------------|--------------------|-------------------|-------------------|-------------------|-----------------|-----------------|
| | (€ million) | % | ≤ 40% | >40% ≤50% | >50% ≤60% | >60% ≤70% | >70% ≤80% | >80% ≤85% | >85% ≤90% | >90% ≤95% | >95% ≤100% | >100% ≤105% | >105% |
| Outstanding | 37 063.0 | 100.0% | 4 271.8 (11.5%) | 2 260.4 (6.1%) | 2 828.7 (7.6%) | 3 655.2 (9.9%) | 10 318.2 (27.8%) | 6 778.1 (18.3%) | 2 083.8 (5.6%) | 2 193.9 (5.9%) | 1 405.9 (3.8%) | 866.0 (2.3%) | 401.0 (1.1%) |
| 1. Guarantees | | | | | | | | | | | | | |
| mortgage and subsidised sector ⁽¹⁾ | 216.1 | 0.6% | 203.7 | 5.1 | 1.8 | 0.5 | 0.8 | 0.6 | 0.1 | 0.2 | 0.3 | 0.3 | 2.5 |
| mortgage and public guarantee (2) | 14 145.2 | 38.2% | 1 477.5 | 829.7 | 1 090.7 | 1 360.0 | 1 954.6 | 1 427.6 | 1 441.5 | 2 052.3 | 1 337.3 | 833.0 | 341.1 |
| mortgage | 20 833.9 | 56.2% | 2 268.0 | 1 268.7 | 1 559.5 | 2 063.2 | 7 775.5 | 5 027.9 | 612.3 | 128.0 | 53.6 | 22.3 | 54.9 |
| Crédit-Logement guarantee | 1 867.8 | 5.0% | 322.6 | 157.0 | 176.7 | 231.6 | 587.3 | 321.9 | 29.9 | 13.4 | 14.7 | 10.3 | 2.4 |
| 2. Occupancy type | | | | | | | | | | | | | |
| owner occupied | 28 565.7 | 77.1% | 3 668.4 | 1 739.8 | 2 193.7 | 2 732.3 | 6 610.3 | 4 989.1 | 1 882.4 | 2 146.6 | 1 377.9 | 847.1 | 378.2 |
| buy to let | 8 497.3 | 22.9% | 603.4 | 520.7 | 635.0 | 922.9 | 3 707.9 | 1 789.0 | 201.4 | 47.3 | 27.9 | 18.9 | 22.8 |
| 3. Interest rate type (before swap) | | | | | | | | | | | | | |
| floating rate with reset ≤ 1 year | 8 133.2 | 21.9% | 809.8 | 529.4 | 678.6 | 983.4 | 2 746.7 | 1 570.1 | 337.0 | 173.8 | 126.1 | 95.4 | 82.8 |
| floating rate with reset > 1 and < 5 years | 1 915.4 | 5.2% | 333.9 | 307.2 | 333.9 | 224.0 | 280.3 | 184.1 | 62.5 | 49.0 | 51.9 | 53.8 | 34.8 |
| fixed or floating rate with reset ≥ 5 years | 27 014.4 | 72.9% | 3 128.1 | 1 423.8 | 1 816.2 | 2 447.8 | 7 291.2 | 5 023.9 | 1 684.2 | 1 971.1 | 1 227.9 | 716.8 | 283.4 |
| 4. Defaults | | | | | | | | | | | | | |
| arrears > 3 months | 238.1 | 0.6% | 17.6 | 12.9 | 14.3 | 23.2 | 59.5 | 55.1 | 17.8 | 13.7 | 10.7 | 8.2 | 5.2 |
| overindebtedness ("Neiertz") | 117.8 | 0.3% | 18.4 | 7.2 | 10.0 | 15.0 | 24.2 | 13.5 | 7.7 | 6.1 | 5.9 | 2.8 | 7.0 |
| judicial recovery | 363.4 | 1.0% | 72.1 | 16.6 | 20.5 | 32.9 | 59.1 | 35.0 | 23.3 | 16.3 | 15.5 | 12.1 | 60.0 |

Average Loan To Value:

70.3%

NOTA: mortgage loans outstanding include the part which is not eligible for refinancing by privileged liabilities, that is to say the part of the loan which exceeds the regulatory threshold (please note that the regulatory LTV is defined at 100% for loans with a FGAS guarantee and 80% for the other residential loans). The total amount in overrun at December 31, 2012 is about of € 350 million.

⁽¹⁾ mortgage loans guaranteed by the French State: subsidised sector (run-off)

⁽²⁾ mortgage loans with public agency guarantee: FGAS (France) and NHG (Netherlands)



III. Mortgage loans

a) Individuals (2)

| | csc |) | | | | | | LTV ranges | | | | | |
|--|-------------|-------|---------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|---------------|----------------|-------|
| | (€ million) | % | ≤ 40% | >40% ≤50% | >50% ≤60% | >60% ≤70% | >70% ≤80% | >80% ≤85% | >85% ≤90% | >90% ≤95% | >95% ≤100% | >100% ≤105% | >105% |
| 5. Geographic location | | | | | | | | | | | | | |
| France | 36 645.5 | 98.9% | 4 207.3 | 2 219.9 | 2 777.0 | 3 596.1 | 10 168.9 | 6 774.8 | 2 080.5 | 2 189.8 | 1 402.6 | 861.7 | 366.9 |
| Alsace | 481.6 | 1.3% | 45.3 | 23.5 | 34.6 | 48.7 | 108.0 | 128.1 | 29.4 | 36.7 | 17.9 | 7.5 | 1.9 |
| Aquitaine | 2 423.7 | 6.5% | 262.5 | 143.6 | 195.5 | 253.5 | 633.6 | 535.3 | 88.6 | 137.5 | 122.3 | 45.9 | 5.3 |
| Auvergne | 372.5 | 1.0% | 44.3 | 17.7 | 25.7 | 33.4 | 93.5 | 59.2 | 23.7 | 33.1 | 23.2 | 15.6 | 3.2 |
| Basse-Normandie | 598.6 | 1.6% | 54.5 | 28.5 | 42.3 | 48.0 | 91.4 | 151.7 | 29.5 | 50.3 | 74.3 | 26.2 | 1.7 |
| Bourgogne | 783.6 | 2.1% | 67.4 | 35.4 | 52.8 | 64.0 | 148.3 | 198.7 | 42.3 | 66.1 | 70.7 | 35.9 | 1.9 |
| Bretagne | 1 346.7 | 3.6% | 145.0 | 71.7 | 94.4 | 120.6 | 310.8 | 294.9 | 69.2 | 91.4 | 99.0 | 47.2 | 2.5 |
| Centre | 1 184.0 | 3.2% | 95.3 | 49.5 | 61.0 | 70.4 | 171.5 | 333.3 | 77.1 | 89.9 | 90.3 | 131.3 | 14.4 |
| Champagne-Ardenne | 435.8 | 1.2% | 24.8 | 12.0 | 17.8 | 30.0 | 86.6 | 99.4 | 26.8 | 54.3 | 42.1 | 35.9 | 6.1 |
| Corse | 97.7 | 0.3% | 15.3 | 5.5 | 7.8 | 12.2 | 21.0 | 14.3 | 6.5 | 7.6 | 4.7 | 2.4 | 0.5 |
| Franche-Comté | 443.1 | 1.2% | 44.5 | 21.7 | 32.4 | 45.2 | 83.1 | 102.9 | 30.9 | 47.4 | 26.1 | 6.7 | 2.2 |
| Haute-Normandie | 1 302.8 | 3.5% | 132.9 | 82.7 | 107.2 | 109.9 | 229.9 | 315.9 | 82.2 | 101.1 | 101.2 | 36.9 | 2.9 |
| Ile-de-France | 9 157.5 | 24.7% | 1 203.3 | 671.2 | 814.3 | 1 041.8 | 2 639.3 | 1 974.2 | 316.5 | 382.8 | 76.0 | 13.2 | 24.9 |
| Languedoc-Roussillon | 2 037.4 | 5.5% | 239.6 | 129.6 | 165.2 | 215.3 | 637.8 | 326.6 | 110.5 | 142.2 | 56.2 | 10.3 | 4.2 |
| Limousin | 261.7 | 0.7% | 24.1 | 14.5 | 20.7 | 22.0 | 64.5 | 50.8 | 13.9 | 20.9 | 15.4 | 12.3 | 2.5 |
| Lorraine | 879.6 | 2.4% | 71.3 | 28.5 | 44.1 | 72.0 | 162.5 | 148.6 | 125.8 | 75.0 | 51.4 | 40.4 | 60.1 |
| Midi-Pyrénées | 2 170.1 | 5.9% | 226.4 | 145.4 | 156.5 | 213.4 | 825.6 | 331.5 | 92.6 | 105.8 | 57.6 | 12.0 | 3.2 |
| Nord-Pas-de-Calais | 1 600.6 | 4.3% | 138.3 | 78.8 | 100.9 | 149.6 | 525.7 | 153.9 | 174.6 | 168.8 | 58.4 | 35.3 | 16.2 |
| Outre mer | 519.3 | 1.4% | 29.8 | 9.0 | 14.4 | 34.1 | 394.4 | 25.3 | 2.4 | 2.8 | 3.7 | 0.8 | 2.6 |
| Pays de la Loire | 1 790.2 | 4.8% | 162.9 | 61.3 | 83.6 | 135.1 | 360.5 | 132.2 | 261.6 | 129.4 | 155.1 | 157.4 | 151.4 |
| Picardie | 1 520.5 | 4.1% | 97.3 | 53.0 | 67.5 | 94.9 | 289.4 | 470.7 | 97.6 | 145.9 | 107.8 | 87.6 | 8.8 |
| Poitou-Charentes | 705.0 | 1.9% | 68.9 | 34.1 | 53.1 | 65.4 | 124.9 | 70.7 | 115.6 | 37.1 | 43.5 | 56.5 | 35.2 |
| ■ Provence-Alpes-Côte d'Azur | 3 559.6 | 9.6% | 609.3 | 291.0 | 322.3 | 401.8 | 1 302.1 | 335.5 | 128.1 | 117.2 | 33.2 | 7.4 | 11.8 |
| Rhône-Alpes | 2 973.8 | 8.0% | 404.3 | 211.7 | 263.1 | 314.9 | 864.5 | 521.1 | 135.0 | 146.5 | 72.4 | 37.1 | 3.2 |
| Netherlands | 75.1 | 0.2% | 3.9 | 4.1 | 6.5 | 3.9 | 4.3 | 3.3 | 3.3 | 4.1 | 3.3 | 4.3 | 34.2 |
| Belgium | 342.4 | 0.9% | 60.5 | 36.4 | 45.2 | 55.2 | 145.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |



III. Mortgage loans

b) Corporates

| | | CSC | כ | | | | | | LTV range | es | | | | |
|-----------|--|-------------|--------|---------|---------|--------|--------|--------|-----------|--------|--------|--------|--------|--------|
| | | (€ million) | % | ≤ 40% | >40% | >50% | >60% | >70% | >80% | >85% | >90% | >95% | >100% | >105% |
| | | (e million) | /0 | 240% | ≤50% | ≤60% | ≤70% | ≤80% | ≤85% | ≤90% | ≤95% | ≤100% | ≤105% | >105/6 |
| | Outstanding | 906.3 | 100.0% | 631.3 | 234.5 | 16.4 | 5.8 | 2.4 | 0.2 | 5.4 | 0.0 | 1.3 | 9.0 | |
| | | | | (69.7%) | (25.9%) | (1.8%) | (0.6%) | (0.3%) | (0.0%) | (0.6%) | (0.0%) | (0.1%) | (1.0%) | (0.0%) |
| of which: | 1. Breakdown of corporate | | | | | | | | | | | | | |
| | social housing | 887.6 | 97.9% | 617.1 | 232.8 | 15.4 | 5.8 | 2.4 | 0.2 | 5.4 | 0.0 | 1.3 | 7.2 | |
| | other | 18.7 | 2.1% | 14.2 | 1.7 | 1.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 1.8 | |
| | 2. Interest rate type (before swap) | | | | | | | | | | | | | |
| | adjustable-rate with reset ≤ 1 year | 413.3 | 45.6% | 309.3 | 90.4 | 7.2 | 1.7 | 0.0 | 0.2 | 0.0 | 0.0 | 0.0 | 4.4 | |
| | adjustable-rate with reset > 1 and < 5 years | 0.2 | 0.0% | 0.1 | 0.1 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 1 |
| | fixed or adjustable-rate with reset ≥ 5 years | 492.8 | 54.4% | 321.9 | 144.0 | 9.1 | 4.1 | 2.4 | 0.0 | 5.4 | 0.0 | 1.3 | 4.6 | |

Average Loan To Value:

35.5%

NOTA: the mortgage loans outstanding include the part which is not eligible for refinancing by privileged liabilities, i.e. the part of the loan which exceeds the regulatory threshold (please note that the regulatory LTV is defined at 60% for mortgage loans for corporates).



IV. Exposures on public entities - excluding securitisation

a) Breakdown by country and type of public entity (before currency swap)

(€ million)

|) Countries | Sovereign | State guarantee | Local authority | Guaranteed by local authority | Public agency | Total | % |
|-----------------------------------|-----------------------|--------------------|-----------------|-------------------------------|---------------|----------|-------|
| France | 4 327.1 ⁽¹ | 10.3 | 8 424.0 | 2 067.5 | 4 631.1 | 19 460.0 | 57.7% |
| Germany | | 1 112.3 | | | | 1 112.3 | 3.3% |
| Austria | | 151.2 | | 262.4 | | 413.6 | 1.2% |
| Belgium | | | 150.4 | 250.1 | 150.6 | 551.1 | 1.6% |
| Canada | | | 195.6 | 402.1 | | 597.7 | 1.8% |
| Cyprus | 52.1 | | | | | 52.1 | 0.2% |
| Spain | | 75.5 | 804.1 | 125.1 | | 1 004.7 | 3.0% |
| United States | s of A. | 42.9 | 2 550.7 | | | 2 593.6 | 7.7% |
| Hungary | 35.8 | 50.4 | | | | 86.1 | 0.3% |
| Ireland | 140.9 | | | | | 140.9 | 0.4% |
| Iceland | | 15.0 | | | | 15.0 | 0.0% |
| Italy | 1 654.1 | 12.8 | 1 449.2 | | | 3 116.0 | 9.2% |
| Japan | | | 620.7 | | 1 222.7 | 1 843.3 | 5.5% |
| Netherlands | | 10.2 | | | | 10.2 | 0.0% |
| Poland | 406.7 | | | | | 406.7 | 1.2% |
| Portugal | | 65.6 | 29.0 | | 38.1 | 132.7 | 0.4% |
| Slovaquia | 227.4 | | | | | 227.4 | 0.7% |
| Slovenia | 241.5 | | | | | 241.5 | 0.7% |
| Switzerland | | | 365.6 | 1 096.7 | 186.1 | 1 648.4 | 4.9% |
| Czech Repub | lic 39.2 | | 20.7 | | | 60.0 | 0.2% |
| Total | 7 124.7 | 1 546.2 | 14 610.0 | 4 203.8 | 6 228.6 | 33 713.3 | 100% |

 $^{^{(1)}}$ of which short term deposits with Bank of France : EUR 3 705.5 million

Eligible assets to the European Central Bank, in nominal value, amount to:

€13.8 bn



IV. Exposures on public entities - excluding securitisation

b) French public sector: breakdown by region

| Regions | Outstanding balance (€ Million) | % |
|--|---------------------------------|--------|
| Alsace | 291.2 | 1.5% |
| Aquitaine | 427.3 | 2.2% |
| Auvergne | 241.3 | 1.2% |
| Basse-Normandie | 269.3 | 1.4% |
| Bourgogne | 353.2 | 1.8% |
| Bretagne | 348.8 | 1.8% |
| Centre | 644.5 | 3.3% |
| ■ Champagne-Ardenne | 449.5 | 2.3% |
| Corse | 33.8 | 0.2% |
| ■ Franche-Comté | 395.8 | 2.0% |
| Haute-Normandie | 622.5 | 3.2% |
| ■ Ile-de-France | 7 277.4 | 37.4% |
| Languedoc-Roussillon | 834.3 | 4.3% |
| Limousin | 119.2 | 0.6% |
| Lorraine | 662.6 | 3.4% |
| Midi-Pyrénées | 374.1 | 1.9% |
| Nord-Pas-de-Calais | 1 513.6 | 7.8% |
| ■ Pays de la Loire | 847.8 | 4.4% |
| Picardie | 227.1 | 1.2% |
| Poitou-Charentes | 274.3 | 1.4% |
| ■ Provence-Alpes-Côte d'Azur | 1 565.6 | 8.0% |
| ■ Rhône-Alpes | 1 669.9 | 8.6% |
| ■ Dom-Tom | 16.9 | 0.1% |
| Total | 19 460.0 | 100.0% |



V. Mortgage and public securitisation

a) Breakdown by country and characteristics

| (+ | € million) | Mort | gage securitisa | ation | | Public se | curitisation | | |
|----|---------------------|------------------|-----------------|---------|-----------|-----------------|---------------------|---------|----------|
| | Countries | External RMBS | Mixed RMBS | Total | Sovereign | Local authority | Public guarantee | Total | Total |
| • | Germany | 290.0 | | 290.0 | | | | | 290.0 |
| • | Spain | 1 077.1 | | 1 077.1 | | | | | 1 077.1 |
| • | United States of A. | | | | | | 2 692.5 (1) | 2 692.5 | 2 692.5 |
| • | Italy | 2 257.7 | 48.4 | 2 306.1 | 0.2 | 424.9 | | 425.1 | 2 731.2 |
| • | Netherlands | 810.7 | | 810.7 | | | 3 426.4 (2) | 3 426.4 | 4 237.1 |
| • | Portugal | 764.4 | | 764.4 | | | | | 764.4 |
| | Total | 5 199.9 | 48.4 | 5 248.3 | 0.2 | 424.9 | 6 118.8 | 6 543.9 | 11 792.2 |

⁽¹⁾ student loans guaranteed by the United States Federal government

Eligible assets to the European Central Bank, in nominal value, amount to:

€ 6.5 bn

⁽²⁾ residential mortgage loans guaranteed by NHG, a Dutch public agency (equivalent of FGAS in France)



b) Breakdown by credit quality step determined from the rating of December 31, 2012

| Characteristic | Security | Issue year | Net Outstanding Balance (€ million) | Country | S&P | Moody's | Fitch | Basel credit Rating | Step |
|----------------|--|--------------|-------------------------------------|---------------------|-----|---------|-------|---------------------------|------|
| RMBS | HOLLAND HOMES 3 PARTS A 2083 | 2005 | 222.0 | Netherlands | | Aaa | AAA | AAA | 1 |
| RMBS | EMAC NL 2005 III BV | 2005 | 182.6 | Netherlands | Α | Aaa | AAA | AAA | 1 |
| RMBS | BELUGA MASTER 2006-1 | 2006 | 200.1 | Netherlands | AAA | Aaa | AAA | AAA | 1 |
| RMBS | FCC E-MAC NL 2007-III CLASS A2 | 2007 | 205.9 | Netherlands | AA- | Aaa | AAA | AAA | 1 |
| Public Sector | SLM 2003-10 parts A3 | 2003 | 90.1 | United States of A. | AAA | Aaa | AAA | AAA | 1 |
| Public Sector | SLM 2004-2 parts A6 | 2004 | 16.3 | United States of A. | A+ | Aaa | AAA | AAA | 1 |
| Public Sector | SLM 2004-5X A6 | 2004 | 47.9 | United States of A. | AA | Aaa | AAA | AAA | 1 |
| Public Sector | FCC SLM 2004-8-A6 | 2004 | 411.0 | United States of A. | A+ | Aaa | AAA | AAA | 1 |
| Public Sector | SALLY MAE 2005-9 SENIOR A7A | 2005 | 244.9 | United States of A. | AA- | Aaa | AAA | AAA | 1 |
| Public Sector | NELNET STUDENT LOAN TRUST 2006- | 2006 | 420.7 | United States of A. | AA- | Aaa | AAA | AAA | 1 |
| Public Sector | SALLY MAE 2006-4 A6 | 2006 | 873.2 | United States of A. | AA- | Aaa | AAA | AAA | 1 |
| Public Sector | NELNET 2006-2 A7 26/01/2037 | 2006 | 26.4 | United States of A. | AA- | Aaa | AAA | AAA | 1 |
| Public Sector | SALLIE MAE 2006-6 A4 | 2006 | 372.2 | United States of A. | AA- | Aaa | AAA | AAA | 1 |
| Public Sector | PEARL MBS CLASS A | 2006 | 936.1 | Netherlands | | Aaa | AAA | AAA | 1 |
| Public Sector | SECURITIZED GUARANTEED CLASS A | 2006 | 181.7 | Netherlands | | Aaa | AAA | AAA | 1 |
| Public Sector | PEARL MBS 2 - A | 2007 | 694.6 | Netherlands | | Aaa | AAA | AAA | 1 |
| SUBTOTAL of Se | ecuritisation benefiting from the 1st cr | edit quality | E 12E 9 | | | | | | |

step with Basel Credit Rating AAA



b) Breakdown by credit quality step determined from the rating of December 31, 2012

| Characteristic | Security | Issue Year | Net Outstanding Balance (€ million) | Country | S&P | Moody's | Fitch | Basel credit Rating | Step |
|----------------|--|--------------|---|---------------------|-----|---------|-------|------------------------|------|
| RMBS | HELICONUS A CLASS A | 2002 | 62.1 | Italy | AA+ | A2 | AAA | AA+ | 1 |
| RMBS | CARIFIRENZE MUTUI FCC 26/04/2034 | 2002 | 14.7 | Italy | AA+ | A2 | AAA | AA+ | 1 |
| RMBS | APULIA FINANCE 2 SRL FCC | 2003 | 8.3 | Italy | AA+ | | AAA | AA+ | 1 |
| RMBS | F-E MORTGAGES 2005 - 10BP | 2005 | 28.6 | Italy | AA+ | A2 | AAA | AA+ | 1 |
| RMBS | BERICA 6 FCC PARTS A2 | 2006 | 98.4 | Italy | AA+ | A2 | AAA | AA+ | 1 |
| RMBS | CORDUSIO RMBS 3 A2 | 2006 | 10.4 | Italy | AA+ | A2 | AAA | AA+ | 1 |
| RMBS | BPMO 2007-1 A2 20/04/2043 | 2007 | 32.3 | Italy | AA- | A2 | AAA | AA- | 1 |
| RMBS | CORDUSIO RMBS A3 | 2007 | 425.0 | Italy | AA+ | A2 | AAA | AA+ | 1 |
| Mixed | INTRA MORTGAGE FINANCE 1 SRL | 2002 | 10.8 | Italy | AA+ | A2 | AAA | AA+ | 1 |
| Mixed | APULIA FINANCE 3 FCC | 2004 | 37.6 | Italy | AA+ | A2 | AAA | AA+ | 1 |
| Public Sector | SLM 2003-7 parts A5B | 2003 | 79.7 | United States of A. | AA+ | Baa1 | AAA | AA+ | 1 |
| Public Sector | DARTS FINANCE PARTS A 2064 | 2005 | 271.9 | Netherlands | | Aa1 | AAA | AA+ | 1 |
| Public Sector | HOLLAND HOMES ORANJE A 2083 | 2006 | 392.2 | Netherlands | | Aa2 | AAA | AA | 1 |
| SUBTOTAL of S | ecuritisation benefiting from the 1st cr | edit quality | | | | • | • | • | |
| step with Base | l Credit Rating from AA+ to AA- and at I | east a AAA | 1 //72 0 | | | | | | |

or Aaa rating



b) Breakdown by credit quality step determined from the rating of December 31, 2012

| Characteristic | Security | Issue Year | Net Outstanding Balance (€ million) | Country | S&P | Moody's | Fitch | Basel credit Rating | Step |
|--|----------------------------------|------------|--|-------------|-----|---------|-------|------------------------|------|
| RMBS | BANCAJA 5 PARTS A | 2003 | 191.1 | Spain | AA- | A3 | AA- | AA- | 1 |
| RMBS | BANCAJA FCC 6 FTA PART A2 SENIOR | 2003 | 39.0 | Spain | AA- | A3 | AA- | AA- | 1 |
| RMBS | AYT GENOVA IV 16/05/2036 | 2004 | 132.2 | Spain | AA- | A3 | AA- | AA- | 1 |
| RMBS | EMAC | 2005 | 69.9 | Germany | AA- | Baa1 | AA | AA- | 1 |
| RMBS | AYT GENOVA HIPOTECARIO 7 | 2005 | 171.3 | Spain | AA- | Baa1 | AA- | AA- | 1 |
| RMBS | TDA CAJAMAR 2 PART A2 | 2005 | 22.7 | Spain | AA- | | AA- | AA- | 1 |
| RMBS | TDA CAJAMAR 2 PART A3 | 2005 | 200.0 | Spain | AA- | | AA- | AA- | 1 |
| RMBS | CAPITAL MORTGAGE 2007-1 | 2007 | 644.4 | Italy | AA+ | А3 | AA | AA | 1 |
| Public Sector | ADRIATICA | 2007 | 40.0 | Italy | AA- | | | AA- | 1 |
| Public Sector | EMAC NL 2007-NHG II | 2007 | 495.1 | Netherlands | | Aa3 | | AA- | 1 |
| SUBTOTAL of the other Securitisation benefiting from the 1st | | 2 005.7 | | | | | | | |



b) Breakdown by credit quality step determined from the rating of December 31, 2012

| Characteristic | Security | Issue Year | Net Outstanding Balance (€ million) | Country | S&P | Moody's | Fitch | Basel credit Rating | Step |
|----------------|--|--------------|---|---------------------|-----|---------|-------|------------------------|------|
| RMBS | BANKINTER 4 PART A FCC | 2002 | 75.0 | Spain | AA- | A3 | | A- | 2 |
| RMBS | BANKINTER 5 PART A FCC | 2002 | 23.7 | Spain | A+ | A3 | | A- | 2 |
| RMBS | TDA PASTOR A2 FCC | 2003 | 47.5 | Spain | | A3 | AA- | A- | 2 |
| RMBS | MARCHE MUTUI A2 31/01/2032 | 2003 | 25.2 | Italy | A+ | A2 | | Α | 2 |
| RMBS | VELA HOME SRL PARTS A2 24/10/27 | 2003 | 61.8 | Italy | AA+ | A2 | | Α | 2 |
| RMBS | SESTANTE FINANCE A1 FCC 27/12/40 | 2003 | 101.1 | Italy | A+ | A2 | AAA | A+ | 2 |
| RMBS | LUSITANO 2 | 2003 | 30.6 | Portugal | A- | Baa3 | Α | A- | 2 |
| RMBS | IM PASTOR 2 FDO DE TIT HIPOTEC A | 2004 | 27.1 | Spain | Α | A3 | | A- | 2 |
| RMBS | VELAHOME 2 | 2004 | 14.3 | Italy | AA+ | A2 | | Α | 2 |
| RMBS | BIPIELLE A2 2040 | 2004 | 38.5 | Italy | | A2 | AAA | Α | 2 |
| RMBS | ARGO MORTGAGES 2 SEN A 2043 | 2004 | 32.4 | Italy | | A2 | AAA | Α | 2 |
| RMBS | SESTANTE FINANCE S R L 2 FCC | 2004 | 84.5 | Italy | A+ | A2 | AAA | A+ | 2 |
| RMBS | LUSITANO 3 | 2004 | 226.6 | Portugal | A- | Ba1 | Α | A- | 2 |
| RMBS | BANCAJA 8 PART A | 2005 | 15.2 | Spain | | A3 | AA- | A- | 2 |
| RMBS | BANKINTER 10 SENIOR A2 2043 | 2005 | 132.2 | Spain | AA- | A3 | | A- | 2 |
| RMBS | SESTANTE 3 A 2045 | 2005 | 113.9 | Italy | A+ | A3 | AA | A+ | 2 |
| RMBS | DOURO MORTGAGE1 A | 2005 | 94.9 | Portugal | A- | Ba1 | Α | A- | 2 |
| RMBS | E-MAC DE 2006-II A2 | 2006 | 220.1 | Germany | A+ | Baa1 | A+ | A+ | 2 |
| RMBS | VELA ABS PARTS A SENIOR | 2006 | 97.0 | Italy | AA+ | A2 | | Α | 2 |
| RMBS | VELA HOME 4 CLASS A2 | 2006 | 307.4 | Italy | AA+ | A2 | | Α | 2 |
| RMBS | MARCHE MUTUI 2A2 | 2006 | 48.2 | Italy | A+ | A2 | | Α | 2 |
| RMBS | Intesa sec3 A3 | 2007 | 9.4 | Italy | AA+ | A2 | | Α | 2 |
| RMBS | DOURO MORTGAGES 3A | 2007 | 167.4 | Portugal | A- | Ba1 | Α | A- | 2 |
| RMBS | LUSITANO 6 | 2007 | 244.9 | Portugal | A- | Ba1 | Α | A- | 2 |
| Public Sector | SALLie MAE STUDENT LOAN A8 | 2004 | 110.1 | United States of A. | Α | A1 | AAA | A+ | 2 |
| Public Sector | E-MAC NL 2006 | 2006 | 454.8 | Netherlands | | A1 | | A+ | 2 |
| SUBTOTAL of S | Securitisation benefiting from the 2nd credit of | quality step | 2 803.5 | | | · | | · | |



V. Mortgage and public securitisation

b) Breakdown by credit quality step determined from the rating of December 31, 2012

| Characteristic | Security | Issue Year | Net Outstanding Balance (€ million) | Country | S&P | Moody's | Fitch | Basel credit Rating | Step |
|--|----------------------------|------------|--|---------|------|---------|-------|---------------------------|------|
| Public Sector | ASTREA FCC PARTS A SENIORS | 2002 | 0.2 | Italy | | Baa2 | A- | BBB | 3 |
| Public Sector | POSILLIPO 2007-1 A1 | 2007 | 384.9 | Italy | BBB- | Baa3 | | BBB- | 3 |
| SUBTOTAL of Securitisation benefiting from the 3rd credit quality step | | | 385.1 | | | | | | |



c) Total of Mortgage and Public Securitisation breakdown by credit quality step

| Credit quality step | RMBS | MIXTE | CMBS | PUBLIC ABS | TOTAL (€ Million) | % of global securitisation portfolio | % of balance sheet |
|--|---------|-------|------|------------|----------------------|--------------------------------------|-----------------------|
| 1st credit quality step | 2 961.2 | 48.4 | 0.0 | 5 593.9 | 8 603.5 | 73.0% | 8.5% |
| of which tranches benefiting from a basel credit rating AAA | 810.7 | 0.0 | 0.0 | 4 315.1 | 5 125.8 | 43.5% | 5.1% |
| of which tranches benefiting from a basel credit rating from AA+ to AA- and at least a rating AAA or Aaa | 679.8 | 48.4 | 0.0 | 743.8 | 1 472.0 | 12.5% | 1.5% |
| of which other tranches benefiting from the 1st credit quality step | 1 470.7 | 0.0 | 0.0 | 535.0 | 2 005.7 | 17.0% | 2.0% |
| 2nd credit quality step | 2 238.7 | 0.0 | 0.0 | 564.9 | 2 803.5 | 23.8% | 2.8% |
| 3rd credit quality step | 0.0 | 0.0 | 0.0 | 385.1 | 385.1 | 3.3% | 0.4% |
| TOTAL | 5 199.9 | 48.4 | 0.0 | 6 543.9 | 11 792.2 | 100.0% | 11.7% |

NOTA: the amount of RMBS is now below the limit of 10% of the privileged liabilities in nominal value.



VI. Replacement securities

| | Net amount |
|---|-------------|
| | (€ Million) |
| Claims of less than 100 days on credit institutions of the European Community or party to the Agreement on the European Economic Area benefiting from 1st short-term credit quality step | 13 264.6 |
| - of which fully guaranteed by a portfolio of loans | 10 436.2 |
| Others: Securities of more than 100 days issued by credit institutions benefiting from 1st long-term credit quality step | 25.2 |
| TOTAL REPLACEMENT SECURITIES (*) | 13 289.8 |

Total of Securities, amounts and values received as collateral of hedging transactions:

€ 4.45 bn

^(*) To estimate the cash position of Compagnie de Financement Foncier, it is advisable to take into account short-term deposits (less than one month) with public institutions rated AAA amounting to EUR 3.7 billion at december 31, 2012.



VII. Privileged liabilities

a) Breakdown of covered bonds ("Obligations Foncières") by currency and maturity before currency swap

| (€ Million) | EURO | US Dollar | Swiss Franc | GB Pound | Japan Yen | Australian Dollar | Canadian Dollar | Norwegian Crown | Hong-Kong Dollar | TOTAL |
|----------------------|----------|-----------|-------------|----------|-----------|----------------------|--------------------|--------------------|---------------------|----------|
| Maturities | EUR | USD | CHF | GBP | JPY | AUD | CAD | NOK | HKD | |
| ■ ≤1 year | 8 197.7 | 1 668.2 | 517.7 | - | 65.1 | - | - | - | 28.7 | 10 477.4 |
| ■ > 1 and ≤ 5 years | 27 688.9 | 3 096.1 | 2 567.9 | 428.9 | 373.2 | 786.7 | 403.4 | - | - | 35 345.1 |
| ■ > 5 and ≤ 10 years | 19 571.9 | - | 1 694.0 | - | 114.4 | - | - | 347.0 | - | 21 727.3 |
| ■ > 10 years | 13 541.4 | 403.4 | 393.5 | 673.9 | 18.5 | - | - | 81.7 | - | 15 112.3 |
| TOTAL | 68 999.9 | 5 167.6 | 5 173.1 | 1 102.8 | 571.3 | 786.7 | 403.4 | 428.7 | 28.7 | 82 662.1 |

| Currency parity vs 1 € at the closing date | 1.3194 | 1.2072 | 0.8161 | 113.6100 | 1.2712 | 1.3137 | 7.3483 | 10.2260 | |
|--|--------|--------|--------|----------|--------|--------|--------|---------|--|
|--|--------|--------|--------|----------|--------|--------|--------|---------|--|

Weighted average maturity:

6,8 years



VII. Privileged liabilities

b) List of main issues (outstanding ≥ 1 billion euro or US dollar)

| Bonds | ISIN Code | Maturity date | Outstanding in origin currency (Million) |
|---------------------------|-----------------------------|---------------|--|
| Bonds in euros | | | 46 549 |
| § CFF 4.50%Janvier 2013 | FR0010526988 | 09/01/2013 | 1 190 |
| § CFF 2.25% janvier 2013 | FR0010849117 | 25/01/2013 | 2 933 |
| § CFF 5.375% mars 2013 | FR0000485724 | 02/03/2013 | 1 400 |
| § CFF 4.25% janvier 2014 | FR0010039149 | 29/01/2014 | 3 520 |
| § CFF 4.375% Nov. 2014 | FR0010541946 | 19/11/2014 | 1 100 |
| § CFF 6.125% février 2015 | FR0000499113 | 23/02/2015 | 1 500 |
| § CFF 2.625% avril 2015 | FR0010885871 | 16/04/2015 | 1 600 |
| § CFF 4.75% juin 2015 | FR0010489831 | 25/06/2015 | 1 435 |
| § CFF 2.25% août 2015 | FR0011201995 | 21/08/2015 | 2 000 |
| § CFF 2,875% janvier 2016 | FR0010989152 | 14/01/2016 | 1 550 |
| § CFF 3.375% janvier 2016 | FR0010271148 | 18/01/2016 | 2 745 |
| § CFF 3.75% janvier 2017 | FR0010157297 | 24/01/2017 | 3 093 |
| § CFF 4.625% sept. 2017 | FR0010532762 | 23/09/2017 | 2 276 |
| § CFF 4.125% octobre 2017 | FR0010422618 | 25/10/2017 | 2 255 |
| § CFF 4.50% mai 2018 | FR0000474652 | 16/05/2018 | 2 980 |
| § CFF 4.375% avril 2019 | FR0010464321 | 25/04/2019 | 2 807 |
| § CFF 3.50% novembre 2020 | FR0010960070 | 05/11/2020 | 1 400 |
| § CFF 4.375% avril 2021 | FR0011035575 | 15/04/2021 | 1 000 |
| § CFF 4.875% mai 2021 | FR0010758599 | 25/05/2021 | 3 065 |
| § CFF 5.75% octobre 2021 | FR0000487225 | 04/10/2021 | 1 161 |
| § CFF 4.25% janvier 2022 | FR0011181171 | 19/01/2022 | 1 000 |
| § CFF2.375% novembre 2022 | FR0011356997 | 21/11/2022 | 1 000 |
| § CFF 4% octobre 2025 | FR0010913749 | 24/10/2025 | 2 460 |
| § CFF 3.875% avril 2055 | FR0010292169 | 25/04/2055 | 1 079 |
| Bonds in US dollars | | | 5 500 |
| § CFF 2.125% avril 2013 | XS0504189449 /US204279AA18 | 22/04/2013 | 2 000 |
| § CFF 2.25% mars 2014 | XS0602335191 / US20428AAE91 | 07/03/2014 | 1 500 |
| § CFF 2.5% septembre 2015 | XS0542722862 / US20428AAC36 | 16/09/2015 | 1 000 |
| § CFF 5,625% juin 2017 | FR0010485185 | 19/06/2017 | 1 000 |



VIII. Non-privileged liabilities: main long term debts

| | Maturity date | Repayment type | Outstanding balance (€ million) |
|--|---------------------|----------------|---------------------------------------|
| Unsecured debt (total outstanding € 9.90 billion) | | | |
| ■ of which borrowings | 10/30/2057 | Amortising | 1 506 |
| Subordinated debt (total outstanding € 3.77 billion) | | | |
| ■ of which redeemable subordinated notes ("TSR") | 12/30/2043 | Bullet | 2 100 |
| ■ of which deeply subordinated notes ("TSS") | no final redemption | Bullet | 1 350 |



IX. Duration

a) Assets

| | Mortgage loans | Mortgage securitisation | Public entities | Public securitisation | Replacement securities | Total of assets (*) |
|--------------------------------------|----------------|-------------------------|-----------------|-----------------------|------------------------|---------------------|
| Outstanding amount (€ million) | 37 969.3 | 5 248.3 | 33 713.3 | 6 543.9 | 13 289.8 | 96 764.6 |
| Weighted average maturity (in years) | 8.8 | 7.8 | 9.7 | 9.4 | 0.2 | 7.9 |
| Duration (in years) | 7.4 | 7.0 | 8.1 | 8.5 | 0.2 | 6.6 |

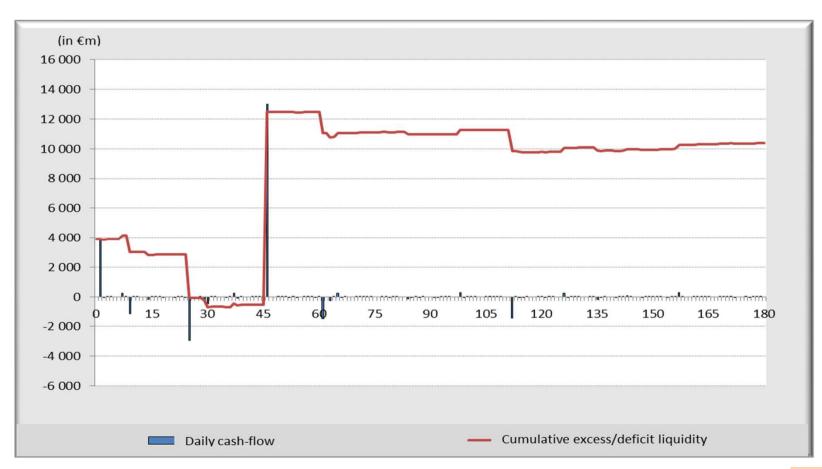
b) Liabilities

| | Privileged liabilities | Total of liabilities (*) |
|--------------------------------------|---------------------------|-----------------------------|
| Outstanding amount (€ million) | 82 662.1 | 96 396.3 |
| Weighted average maturity (in years) | 6.8 | 8.3 |
| Duration (in years) | 6.3 | 7.0 |

^(*) Excepted accrual interests, currency translation and adjustment accounts



X. Liquidity at 180 days in extinctive situation



Eligible assets to the European Central Bank, in nominal value, amount to:

€46.5bn



XI. Rate position: rate gap in % of rolling balance sheet

| Rate gap observation period | Internal limit of Compagnie de Financement Foncier | Rate gap observed at closing date | | |
|-----------------------------|---|-----------------------------------|---------|---------|
| | | Average in absolute value | Maximal | Minimal |
| ■ ≤ 2 years | 2% | 0.5% | 1.4% | 0.0% |
| ■ >2 and ≤ 5 years | 3% | 0.9% | 1.2% | 0.7% |
| ■ > 5 and ≤ 10 years | 5% | 1.0% | 1.7% | 0.6% |