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Closing date: March 31, 2017



Information about the quality of the financed assets (CRBF n°99-10 as amended Article 13 bis)

SUMMARY

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Closing date: March 31, 2017



I. Simplified balance sheet (management data compared to accounting data)

ASSETS	Outstanding balance (€ billion)
Mortgage assets mortgage loans owned directly (*) secured loans (article L.211-38) and mortgage notes	39.06 29.71 9.35
Public sector exposures securities and loans to, or guaranteed by, the public sector Deposits with Banque de France	32.73 31.21 1.52
Other assets (adjustment accounts, interest on derivatives and assets, premiums on loans,)	3.43
Replacement securities	7.16

LIABILITIES	Outstanding balance (€ billion)
Privileged resources o/w covered bonds ("Obligations Foncières") o/w exhange rate impact on covered bonds (O.F)	65.25 64.94 -0.81
Unsecured debt o/w repurchase agreements	11.71 3.23
Subordinated debt o/w current account - parent company	2.20 2.10
Shareholder's equity	3.22

TOTAL ASSETS	82.37	TOTAL LIABILITIES	82.37
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^(*) the amount includes prepayments which are in process of allocation - $\in 0.51$ billion

Economic overcollateralisation (non privileged liabilities as % of privileged liabilities, after swap and net of repurchase agreements)

18.9%



II. Breakdown of assets by country

Amount before currency swap and impairment
Outstanding debt owned either directly or secured in the form of mortgage notes or loans guaranteed under article L.211-38

(€ million)

	Countries	Mortgage assets	Public assets	Replacement securities	Total	%
•	France	39 226.0 ⁽¹⁾	23 277.7 (2)	7 158.0	69 661.6	87.2%
•	Belgium	795.5			795.5	1.0%
•	Canada		470.5		470.5	0.6%
•	Spain		451.0		451.0	0.6%
-	United States of A.		1 646.6		1 646.6	2.1%
•	Italy		3 472.3		3 472.3	4.3%
-	Japan		1 605.9		1 605.9	2.0%
•	Netherlands	55.0	0.0		55.0	0.1%
-	Poland		386.8		386.8	0.5%
•	Portugal		86.0		86.0	0.1%
•	Switzerland		1 252.0		1 252.0	1.6%
	Total	40 076.5	32 648.8	7 158.0	79 883.2	100%

⁽¹⁾ the amount does not include prepayments which are in process of allocation - € 511.6 million

⁽²⁾ of which deposits with Banque de France : € 1 520.0 million



			Indiv	iduals			Corpo	orates		Total			
		Loa	ans		(L.211-38) and e notes ⁽¹⁾	Lo	ans	Secure (L.211		Nb	Amount	%	
	(€ million)	Nb	Amount	Nb	Amount	Nb	Amount	Nb	Amount				
	Outstanding	438 516	29 800.0	167 811	9 491.6	830	498.8	66	286.1	607 223	40 076.5	100.0%	
of which:	1. Customer Loans												
	residential	438 510	29 799.8	162 609	8 861.0	827	496.0	12	34	601 958	39 191.0	97.8%	
	equipment	6	0.2	140	29.1	3	2.8	54	252	203	283.9	0.7%	
	■ other	0	0.0	5 062	601.5	0	0.0	0	0	5 062	601.5	1.5%	
	2. Guarantee												
	mortgage - residential	160 399	11 332.0	84 889	3 842.5	674	410.0	12	34	245 974	15 618.7	39.0%	
	 mortgage with public guarantee (2) 	248 126	15 961.8	53 497	3 927.2	153	86.0	0	0	301 776	19 975.0	49.8%	
	 Crédit-Logement guarantee 	29 985	2 506.0	29 285	1 692.8	0	0.0	0	0	59 270	4 198.9	10.5%	
	 mortgage - commercial 	6	0.2	140	29.1	3	2.8	54	252	203	283.9	0.7%	
	3. Seasoning												
	< 1 year	10 307	1 194.8	43 837	3 899.2	0	0.0	4	43	54 148	5 137.4	12.8%	
	 ≥ 1 and < 5 years 	127 616	12 587.4	59 443	3 594.9	6	15.7	22	135	187 087	16 333.3	40.8%	
	■ ≥5 years	300 593	16 017.7	64 531	1 997.4	824	483.1	40	107	365 988	18 605.7	46.4%	
	4. Residual maturities												
	< 1 year	18 072	124.7	1 479	17.4	138	8.2	4	24	19 693	174.4	0.4%	
	 ≥ 1 and < 5 years 	60 367	1 077.3	8 868	196.7	405	183.1	34	102	69 674	1 559.2	3.9%	
	■ ≥5 years	360 077	28 597.9	157 464	9 277.5	287	307.6	28	160	517 856	38 342.9	95.7%	

	Individuals								
	Rate	Rate CFF ⁽³⁾							
5. Early repayments									
 annual rate (one year moving avg) 	16.9%	9.0%							
(en M€)	Outstanding	Provisions (4)							
6. Doubtful loans									
 mortgage with public guarantee (2) 	759.2	0.0							
other mortgages	617.4	110.6							

Corporates									
Rate CFF ⁽³⁾									
2.8%									
Provisions (4)									
0.0									
0.3									

⁽¹⁾ mortgage notes issued by Crédit Foncier and secured loans (article L.211-38) extended to Credit Foncier: outstanding pledged mortgage loans

⁽²⁾ mortgage loans with public agency guarantee : FGAS (France) , NHG (Netherlands) and French State (subsidised sector)

⁽³⁾ prepayments on CFF's loans

⁽⁴⁾ impairments deducted from assets (excluding provisions recorded under liabilities)



a) Individuals

		Amou	nt					Inc	lexed LTV rar	ige				
		(€ million)	%	≤ 40%	>40% ≤50%	>50% ≤60%	>60% ≤70%	>70% ≤80%	>80% ≤85%	>85% ≤90%	>90% ≤95%	>95% ≤100%	>100% ≤105%	>105%
	Outstanding	39 291.5	100.0%	4 589.8 (11.7%)	2 042.9 (5.2%)	2 675.3 (6.8%)	3 227.3 (8.2%)	11 413.0 (29.0%)	2 496.2 (6.4%)	2 182.4 (5.6%)	2 621.1 (6.7%)	6 033.3 (15.4%)	1 257.2 (3.2%)	753.0 (1.9%)
of which:	1. Guarantees				, ,	, ,	, , ,	, ,	, ,		, ,	,	, ,	, ,
	 mortgage and subsidised sector (1) 	11.7	0.0%	10.6	0.3	0.0	0.2	0.0	0.0	0.1	0.0	0.0	0.1	0.5
	 mortgage with public guarantee (2) 	19 877.2	50.6%	1 737.1	703.9	927.0	1 248.2	2 236.9	1 294.4	1 696.4	2 365.1	5 903.1	1 205.9	559.3
	mortgage	15 203.7	38.7%	2 337.8	1 109.6	1 456.9	1 585.3	6 515.7	1 094.2	480.5	254.5	127.3	50.2	191.9
	■ Crédit-Logement guarantee	4 198.9	10.7%	504.3	229.1	291.4	393.7	2 660.4	107.7	5.5	1.6	2.9	1.0	1.3
	2. Occupancy type													
	owner occupied	29 920.0	76.1%	3 568.6	1 459.2	1 778.9	2 285.3	6 265.7	1 968.5	2 059.8	2 573.8	6 003.2	1 245.0	712.1
	buy to let	8 770.0	22.3%	768.0	477.6	654.3	941.9	5 147.3	527.7	122.7	47.3	30.1	12.2	40.9
	■ other	601.5	1.5%	253.2	106.0	242.1	0.1	0.0	0.0	0.0	0.0	0.0	0.0	0.0
	3. Interest rate type (before swap)													
	 floating rate with reset ≤ 1 year 	4 874.1	12.4%	835.4	499.6	637.6	773.0	1 591.5	229.3	116.0	63.4	52.1	17.2	58.9
	floating rate with reset > 1 and < 5 years	779.5	2.0%	315.8	117.6	75.6	64.4	103.7	24.6	23.9	17.7	14.6	6.6	14.9
	 fixed or floating rate with reset ≥ 5 years 	33 638.0	85.6%	3 438.5	1 425.7	1 962.0	2 390.0	9 717.8	2 242.3	2 042.6	2 540.0	5 966.6	1 233.3	679.3
	4. Defaults													
	arrears > 3 months	349.3	0.9%	33.6	13.2	18.1	29.6	48.7	38.8	31.4	34.0	41.7	36.1	24.1
	overindebtedness ("Neiertz")	301.2	0.8%	24.0	10.3	17.0	30.6	49.6	30.0	29.2	27.2	25.2	17.8	40.3
	judicial recovery	698.4	1.8%	54.8	23.2	31.7	49.1	90.4	42.3	45.6	41.8	38.9	40.0	240.7

Weighted average indexed Loan To Value:

on all the porfolio	74.6%	on loans with public agency guarantee (FGAS)	82.0%	on other loans	67.0%
Weighted average unindexed Loan To Value	e:				
on all the porfolio	72.4%	on loans with public agency guarantee (FGAS)	78.7%	on other loans	66.1%

⁽¹⁾ mortgage loans guaranteed by the French State: subsidised sector (run-off)

NOTA: Mortgage loans not guaranteed by FGAS are financed by covered bonds with a maximum of 80% of the pledge re-valued. Mortgage loans guaranteed by FGAS are financed by covered bonds with a maximum of 100% of the pledge re-valued.

As of December 31, 2016 the total outstanding amount not financed by covered bonds was at € 519.4 million.

⁽²⁾ mortgage loans with public agency guarantee: FGAS (France) and NHG (Netherlands)





a) Individuals (2)

	Amou	nt					Index	ed LTV ran	ge				
	(€ million)	%	≤ 40%	>40% ≤50%	>50% ≤60%	>60% ≤70%	>70% ≤80%	>80% ≤85%	>85% ≤90%	>90% ≤95%	>95% ≤100%	>100% ≤105%	>105%
5. Geographic location													
France	38 441.0	97.8%	4 418.2	1 935.5	2 564.4	3 111.3	11 105.7	2 494.4	2 179.7	2 617.8	6 030.7	1 254.4	728.9
 Auvergne Rhône-Alpes 	3 544.2	9.0%	449.2	208.8	259.7	301.2	1 166.8	192.3	186.6	254.4	452.0	40.5	32.8
 Bourgogne Franche-Comté 	974.1	2.5%	103.2	43.8	61.5	68.0	202.4	69.0	69.9	91.5	188.1	48.9	27.7
Bretagne	1 134.3	2.9%	151.2	60.8	76.5	102.2	305.3	72.2	59.4	79.3	187.5	30.5	9.2
Centre	1 177.7	3.0%	95.8	40.8	51.4	57.8	247.7	90.3	74.1	86.5	234.9	127.8	70.6
Corse	62.5	0.2%	10.8	4.0	7.4	7.1	12.9	4.3	3.6	3.0	7.2	1.7	0.5
Grand Est	1 836.3	4.7%	131.7	61.2	87.1	98.2	398.4	125.5	116.4	149.4	402.8	142.8	122.9
 Hauts de France 	3 559.6	9.1%	240.5	117.3	141.4	169.3	708.0	265.8	239.1	301.5	881.7	325.6	169.2
■ Ile-de-France	10 846.5	27.6%	1 420.8	590.2	792.3	1 021.3	3 168.4	699.9	689.2	777.5	1 546.9	36.0	103.8
Normandie	1 979.7	5.0%	192.6	89.4	98.6	111.4	355.8	144.5	116.1	123.4	505.0	197.5	45.5
 Nouvelle Aquitaine 	3 309.7	8.4%	386.4	186.6	224.2	306.1	1 120.5	148.8	148.7	204.0	457.1	71.3	55.8
 Occitanie 	4 350.4	11.1%	477.5	215.7	327.2	385.4	1 675.5	275.1	200.3	216.9	440.0	104.3	32.6
■ Dom-Tom	311.3	0.8%	19.0	16.0	33.0	43.1	157.7	37.8	1.2	0.8	0.4	0.6	1.6
 Pays de la Loire 	1 825.9	4.6%	180.1	73.6	109.0	124.8	538.9	104.8	88.4	155.0	362.4	57.1	31.8
■ Provence-Alpes-Côte d'Azur	3 529.1	9.0%	559.3	227.2	295.2	315.5	1 047.6	264.0	186.6	174.6	364.7	69.6	24.8
Belgium	795.5	2.0%	168.6	103.0	106.8	112.1	303.1	0.5	0.7	0.2	0.4	0.0	0.3
 région de Bruxelles-capitale 	62.5	0.2%	14.3	6.8	10.3	8.2	22.5	0.3	0.0	0.2	0.0	0.0	0.0
 région flamande 	436.2	1.1%	111.3	62.7	58.3	62.7	140.5	0.1	0.2	0.1	0.1	0.0	0.1
 région wallonne 	296.8	0.8%	42.9	33.4	38.2	41.1	140.0	0.2	0.4	0.0	0.3	0.0	0.1
Netherlands	55.0	0.1%	3.0	4.4	4.1	4.0	4.3	1.4	2.1	3.1	2.2	2.7	23.8



b) Corporates

		Amo	Amount		Amount Indexed LTV range												
		(€ million)	%	≤ 40%	>40%	>50%	>60%	>70%	>80%	>85%	>90%	>95%	>100%	>105%			
		(e million)	76	/6 5 40%	≤50%	≤60%	≤70%	≤80%	≤85%	≤90%	≤95%	≤100%	≤105%	>103/6			
	Outstanding	784.9	100.0%	540.3	124.3	39.3	10.5	5.0	0.0	0.0	0.0	0.0	0.0	65.5			
				(68.8%)	(15.8%)	(5.0%)	(1.3%)	(0.6%)	(0.0%)	(0.0%)	(0.0%)	(0.0%)	(0.0%)	(8.3%)			
of which: 1.	1. Breakdown of corporate																
	social housing	425.9	54.3%	393.5	11.8	3.2	10.0	4.8						2.7			
	■ other	359.0	45.7%	146.8	112.6	36.1	0.5	0.2						62.8 ⁽¹⁾			
	2. Interest rate type (before swap)																
	 adjustable-rate with reset ≤ 1 year 	422.1	53.8%	280.2	110.3	28.9	0.0	0.0						2.7			
	adjustable-rate with reset > 1 and < 5 years	0.0	0.0%	0.0	0.0	0.0	0.0	0.0						0.0			
_	fixed or adjustable-rate with reset ≥ 5 years	362.8	46.2%	260.1	14.0	10.4	10.5	5.0						62.8 (1)			

Weighted average indexed Loan To Value: 34.1%

NOTA: Loans to corporates are financed by covered bonds with a maximum of 60% of the value of the re-valued pledge.

⁽¹⁾ Outstanding state subsidised loans in litigation



IV. Exposures on public entities

a) Breakdown by country and type of public entity (before currency swap)

(€ million)

	Countries	Sovereign	State guarantee	Local authority	Guaranteed by local authority	Public agency
-	France	3 174.7 ⁽¹⁾	407.0	10 851.2	2 928.3	5 916.5
•	Canada			32.7	437.8	
-	Spain		16.1	383.0	51.9	
-	United States of A.		42.8	1 533.6		70.3
-	Italy	2 299.6	5.4	1 167.3		
-	Japan			514.3		1 091.7
•	Poland	386.8				
-	Portugal		65.0	21.0		
•	Switzerland			392.4	705.4	154.1
	Total	5 861.1	536.3	14 895.4	4 123.4	7 232.6

Total ⁽³⁾	%
23 277.7 ⁽²	71.3%
470.5	1.4%
451.0	1.4%
1 646.6	5.0%
3 472.3	10.6%
1 605.9	4.9%
386.8	1.2%
86.0	0.3%
1 252.0	3.8%
32 648.8	100%

Eligible assets for European Central Bank refinancing operations, in nominal value:

€ 4.5 billion

⁽¹⁾ of which deposits with Banque de France : € 1 520.0 million

⁽²⁾ of which \in 3.8 million of doubtful debt with a provision of \in 0.1 million

⁽³⁾ of which € 2 888.6 million of bonds delivered as repurchase agreement collateral



IV. Exposures on public entities

b) French public sector: breakdown by region

New Regions	Outstanding balance (€ Million)	%
 Auvergne Rhône-Alpes 	2 569.3	11.0%
■ Bourgogne Franche-Comté	959.5	4.1%
■ Bretagne	577.1	2.5%
Centre	940.9	4.0%
■ Corse	35.1	0.2%
■ Grand Est	1 700.4	7.3%
■ Hauts de France	2 167.9	9.3%
■ Ile-de-France	3 643.6	15.7%
Normandie	1 043.4	4.5%
Nouvelle Aquitaine	1 550.2	6.7%
 Occitanie 	1 982.6	8.5%
■ Pays de la Loire	914.8	3.9%
■ Provence-Alpes-Côte d'Azur	1 996.4	8.6%
■ Dom-Tom	21.8	0.1%
■ Deposits with Banque de France	1 520.0	6.5%
■ French Sovereign	1 654.7	7.1%
Total	23 277.7	100.0%





V. Replacement securities

	Net amount (€ Million)
Loans to BPCE with a maturity of less than 2 months which are fully guaranteed by a loan portfolio	6 600.0
 Others Securities and Claims with a maturity of less than 100 days issued by credit institutions benefiting from 1st short-term credit quality step 	558.0
TOTAL REPLACEMENT SECURITIES	7 158.0

Total amount of collateral (securities and cash) received as part of hedging transactions:

€ 1.8 billion



VI. Privileged liabilities

a) Breakdown of covered bonds ("Obligations Foncières") by currency and maturity before currency swap

(€ Million)	EURO	US Dollar	Swiss Franc	GB Pound	Japan Yen	Australian Dollar	Canadian Dollar	Norwegian Crown	TOTAL
Maturities	EUR	USD	CHF	GBP	JPY	AUD	CAD	NOK	
■ ≤1 year	4 891.0	698.4	280.3		83.9		350.5		6 304.1
> 1 and ≤ 5 years	25 713.0		1 574.3		92.3			277.6	27 657.2
> 5 and ≤ 10 years	17 214.7		499.9	350.8				10.9	18 076.3
■ > 10 years	11 771.4	236.5	443.8	292.4				163.3	12 907.4
TOTAL	59 590.1	934.9	2 798.3	643.2	176.2	-	350.5	451.8	64 945.0
	•	i I	Ī	Ī	<u> </u>	<u> </u>		I	
Currency parity vs 1 € at the closing date		1.0695	1.0703	0.8551	119.1742	1.4022	1.4267	9.1858	

Weighted average maturity:

7.3 years





VI. Privileged liabilities

b) List of main public issues

Bonds	ISIN Code	Maturity date	Outstanding in origin currency (Million)
Bonds in euros			39 072
■ CFF 4.625% sept. 2017	FR0010532762	23/09/2017	2 148
■ CFF 4.125% octobre 2017	FR0010422618	25/10/2017	1 987
■ CFF 4.50% mai 2018	FR0000474652	16/05/2018	2 945
■ CFF 0.125% juin 2018	FR0012790319	18/06/2018	1 600
■ CFF 1,125% mars 2019	FR0011780832	11/03/2019	1 000
■ CFF 4.375% avril 2019	FR0010464321	25/04/2019	2 607
■ CFF 0.375% septembre 2019	FR0012159820	17/09/2019	1 000
■ CFF 0.125% février 2020	FR0012536704	18/02/2020	1 000
■ CFF 0.375% octobre 2020	FR0013031614	29/10/2020	1 250
■ CFF 3.50% novembre 2020	FR0010960070	05/11/2020	1 400
■ CFF 4.375% avril 2021	FR0011035575	15/04/2021	1 000
■ CFF 4.875% mai 2021	FR0010758599	25/05/2021	3 065
■ CFF 5.75% octobre 2021	FR0000487225	04/10/2021	1 151
■ CFF 0.625% novembre 2021	FR0012299394	12/11/2021	1 500
■ CFF 4.25% janvier 2022	FR0011181171	19/01/2022	1 000
■ CFF 0.25% mars 2022	FR0013135282	16/03/2022	1 000
■ CFF 2.375% novembre 2022	FR0011356997	21/11/2022	1 750
■ CFF 0,625 % février 2023	FR0012938959	10/02/2023	1 500
■ CFF 0,325 % septembre 2023	FR0013231081	12/09/2023	1 500
■ CFF 2% mai 2024	FR0011885722	07/05/2024	1 000
■ CFF 0.5% septembre 2024	FR0013162302	04/09/2024	1 000
■ CFF 0.75% janvier 2025	FR0012447696	21/01/2025	1 000
■ CFF 4% octobre 2025	FR0010913749	24/10/2025	2 630
CFF 1% février 2026	FR0013106630	02/02/2026	1 000
■ CFF 0.225% septembre 2026	FR0013201449	14/09/2026	1 000
■ CFF 3.875% avril 2055	FR0010292169	25/04/2055	1 040
Bonds in US dollars			747
■ CFF 5,625% juin 2017	FR0010485185	19/06/2017	747



VII. Non-privileged liabilities

a) main long term debts as of March 31, 2016

	Maturity date	Outstanding balance (€ million)
Unsecured debt (total outstanding € 11.7 billion)		
of which short-term debt with group entities		2 000
of which long-term debt with group entities		1 339
Subordinated debt (total outstanding € 2.2 billion)		
of which current account - parent company	no final redemption	2 100

b) Capital and capital adequacy ratio as of December 31 2016, calculated in accordance with CRR/CRD 4

(€ million)

Capital	amount
Common Equity Tier One	3 045
Additionnal Tier One	
Tier Two	
Total capital	3 045

Capital adequacy ratio	(in %)
Common Equity Tier One ratio	18.5%
Tier One Ratio	18.5%
Capital adequacy ratio	18.5%



VIII. Average lives

a) Assets

	Mortgage assets	Public Sector Exposures	Replacement securities	Total assets (*)
Outstanding amount (€ million)	40 076.5	32 648.8	7 158.0	79 883.2
Weighted average life (in years)	7.5	8.1	0.1	7.1

b) Liabilities

	Privileged liabilities	Total liabilities (*)
Outstanding amount (€ million)	64 945.0	78 165.8
Weighted average life (in years)	7.3	7.6

^(*) Net of accrued interest, currency translation and adjustment accounts

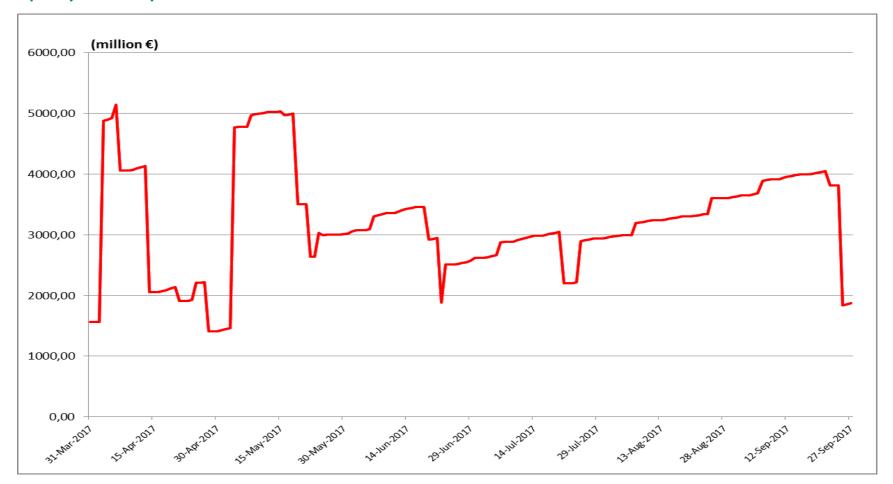
c) Limit of average life gap, established by the decree of May 26, 2014 amending Article 12 of Regulation n° 99-10 of July 9, 1999 by the Autorité de Contrôle Prudentiel et de Résolution (French Prudential Supervision and Resolution Authority)

The amended Article 12 states that the average life of the assets which are required to meet the minimum coverage ratio of 105%, should not exceed the average life of the privileged debt by more than 18 months.

As of March 31, 2017 Compagnie de Financement Foncier respects that limit.



IX. Liquidity at 180 days in a run-off scenario



Assets eligible for European Central Bank refinancing operations, in nominal value:

€ 4,5 billion

an additional amount of over € 3,2 billion of liquidity is immediately available at the ECB while still respecting the minimum regulatory overcollateralisation ratio of 105%



X. Interest Rate Position: gap as % of projected total assets

Observation period	Internal limit of Compagnie de Financement Foncier		Gap observed at closing date	•
	de i mancement i onciei	Average in absolute value	Maximal	Minimal
■ ≤ 2 years	2%	0.7%	1.7%	0.0%
■ >2 and ≤ 5 years	3%	1.2%	3.2% ⁽¹⁾	0.1%
■ > 5 and ≤ 10 years	5%	1.4%	5.0%	0.0%

(1) A slight limit overrun can be noticed on June 30, 2019 (3.16% compared to a 3% limit). It equals € 90 million out of € 55 billion of total assets and is due to the difference between the amount of actual prepayments on the residential mortgage loans and the estimated amount of prepayments at the time the interest rate hedge was put in place.